



Intellidyne® and Smart Building Products Increase Energy Efficiency of New York Schools

Glen Cove, New York – June 8, 2005 – Intellidyne LLC, a Glen Cove, New York manufacturer of energy-saving technologies, and Smart Building Products, an energy service company based in Newburgh, New York, are joining forces to help reduce energy expenditures and consumption by 10-30 percent at school districts throughout the state of New York.

Some of the first public school systems to adopt the *IntelliCon*® energy economizers are Carle Place, North Shore, Comsewogue, Wantagh, and Lawrence. These school districts are currently using the IntelliCon controls to reduce fuel consumption on each building's existing heating or air conditioning systems by 10% to 30%. *IntelliCon* economizers are easily installed on a school's heating, air conditioning or refrigeration systems and significantly reduce energy consumption without affecting the building comfort level for faculty, staff and students.

The *IntelliCon* units were recommended to these and other New York State public schools by Smart Building Products, a company providing unique energy solutions to school districts throughout the Northeast. Smart Building Products works closely with leading companies in the energy sector such as Johnson Controls, Honeywell, Noresco, CS Engineers and many others. "We evaluated the efficacy of *IntelliCon* for several years before recommending the product for our performance contracting group in public schools," said Danny Haffel, Director of Business Development, New York Metro Area, Johnson Controls. "The results have been so impressive that we automatically include IntelliCon in all of the energy management projects we initiate in the tri-state area. Based on the success of our other *IntelliCon* installations, other regional Johnson Control offices are also adopting the technology."

IntelliCon will reduce the school's energy usage by automatically compensating for load and outdoor temperature changes and works in conjunction with the heating or cooling system's existing temperature controls.

"Most school buildings are equipped with oversized boilers that short cycle significantly, resulting in much greater energy usage than necessary," said Eric Ackerly, President of Smart Building Products. "By installing *IntelliCon* on their existing boilers, school districts can significantly reduce their energy consumption, increase efficiency and save money. And, IntelliCon is maintenance-free, unlike some other energy-saving technologies on the market, thereby reducing a school's maintenance and energy budget, as well. These budget reductions are particularly timely because many Long Island school districts are having difficulty obtaining the votes needed to pass existing school budgets."

"Currently, America's schools spend more than \$6 billion each year on energy, making smart energy management not only necessary, but critical," said Dan Tarulli, Executive Vice President of Business Development for Intellidyne. "With energy costs and school budgets spiraling out of control, IntelliCon offers school districts across the country a cost-effective, conservation solution guaranteed to provide immediate results, while reducing expenditures within a short period through energy cost management. School districts on Long Island and around New York State are taking notice of the tremendous opportunity *IntelliCon* offers, and they are taking action."

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About Smart Building Products

Smart Building Products provides unique energy solutions to the U.S. military, municipalities, school districts, distribution centers, convention centers, manufacturing and assembly plants, among others, to increase the efficiency, reliability and quality of lighting, electrical and mechanical HVAC systems. The company specializes in engineering, design and turnkey implementation of energy reduction strategies. Smart Building Products can analyze existing systems and engineer proper energy solutions, while exceeding the desired environment within facilities.

For more information about Smart Building Products, call 845-566-9329 or visit www.smartbuildingproducts.com.

About Intellidyne

Intellidyne manufactures and markets dynamic, leading-edge, energy-saving products for Heating, Air Conditioning and Commercial Refrigeration systems. Established in 1996, Intellidyne products have been tested and installed in major supermarkets, office buildings, health care facilities, schools and places of worship throughout the country. Intellidyne products are UL Listed as energy management equipment in the United States and Canada, and independent testing facilities, such as Brookhaven National Laboratories, ETL/Inchscope and major utility companies in the Northeastern United States, have validated the performance of *IntelliCon*.

For more information about Intellidyne energy-saving products, please call 1-866-216-0777 or visit the company online at www.intellidynellc.com.

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